

EMAD EL HABASHY

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Dear Sir

I am writing to express my interest in the position at your organization. With a strong background in project management, rollout operations, and strategic planning, I am confident in my ability to contribute to the success of your organization.

Having worked as a Network & Special Projects Senior Manager at Etisalat Telecommunication Company, I have gained extensive experience in overseeing material management, monitoring rollout activities, and controlling allocated budgets. I have successfully led cross-functional teams, managed project resources, and ensured that project deliverables meet high-quality standards and customer requirements. My solid educational background in Management and procurement, complemented by Master of Business Administration, provides me with a unique blend of technical expertise and strategic acumen.

Throughout my career, I have consistently delivered projects within budget and schedule constraints while driving process improvements and optimizing resource utilization. I excel in defining project objectives, developing detailed plans, and effectively managing risks and issues. My strong leadership and communication skills have enabled me to motivate teams, foster collaboration, and build strong relationships with all stakeholders.

What sets me apart is my ability to think strategically, make data-driven decisions, and implement innovative solutions. I am committed to continuous learning and professional development, as evidenced by my certifications in project management, GSM development, and bids / contracts management and finally with Procurement & supply chain management.

Having The opportunity to contribute to your organization's growth will make a meaningful impact aligns perfectly with my career aspirations. I believe my skills and experiences make me one of the ideal candidates for the position.

I would welcome the chance to discuss further how my qualifications and expertise align with Company needs. Thank you for considering my application. I have attached my resume for your review. I look forward to the possibility of joining your team and contributing to your continued Success .

Sincerely,

Emad El Habashy

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EMAD EL HABASHY



ABOUT ME

Experienced and results-driven professional with a strong background in project management, rollout operations, and strategic planning. Skilled in site acquisition, contracts management, and budget control. Proven track record of delivering projects within budget and schedule constraints while ensuring high-quality standards. Excellent leadership, analytical, and problem-solving abilities. Committed to optimizing material management and monitoring operations. MBA undergraduate student with a solid educational background in Management and engineering. Ready to drive success in your organization.

PROFESSIONAL EXPERIENCES

Network & Special Projects Senior Manager
Etisalat Telecommunication Company



Achievements:

- Successfully completed a high-profile project within budget and schedule constraints, resulting in improved operational efficiency and customer satisfaction.
- Implemented a comprehensive risk management strategy, leading to a significant reduction in project risks and timely mitigation of issues.
- Developed and executed a project communication plan that improved stakeholder engagement and fostered effective collaboration.

Responsibilities:

- Planned and executed projects, ensuring alignment with business goals and objectives.
- Developed detailed project plans, work breakdown structures, and schedules to guide project teams.
- Identified and managed project risks and issues, proactively addressing challenges to ensure successful project delivery.
- Monitored project progress and provided regular reports to stakeholders and executive leadership.
- Led and motivated cross-functional project teams to achieve project milestones and deliver high-quality results.

Network Rollout Regional Manager
Etisalat Telecommunication Company
2016 – 2021



Achievements:

- Successfully coordinated and managed rollout activities across multiple regions, resulting in the timely expansion of network coverage.
- Developed and implemented effective rollout communication plans, enhancing coordination and collaboration among project teams.
- Streamlined the site acceptance and transfer process, reducing delays and improving overall project efficiency.
- Implemented rigorous verification and certification processes for subcontractor invoices, leading to improved financial control and cost management

CONTACTS

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PERSONAL INFO

- Date of Birth: Sep 1976
- Nationality: Egyptian
- Marital Status: Married
- Military Status: Exempted

EDUCATION

Master of Business Administration (MBA)
Cardiff Metropolitan London
Arab Academy for Science and Technology

CIPS Diploma (Procurement & Supply)

Bachelor of Science in Surveying & Mining Engineering
Suez Canal University, Class of 2000

COURSES

- Cayenne Project Management Certificated
- GSM Development Certified
- Bids Contracts Management Certified
- Microsoft Word and Excel Training
- Organizational Behavior Workshop
- TOT (training Of trainers)

LANGUAGES

- Arabic (Native)
- English (Fluent)

PROFESSIONAL EXPERIENCES

Network Rollout Regional Manager

Etisalat Telecommunication Company | 2016 – 2021



Responsibilities:

- ♦ Planned, coordinated, and managed rollout activities to ensure timely progress and adherence to quality standards.
- ♦ Oversaw the site acceptance and transfer process, ensuring compliance with company processes and standards.
- ♦ Verified and certified subcontractor invoices upon the completion of Statements of Work (SOW), maintaining financial accuracy and accountability.
- ♦ Prepared and submitted various technical reports, including progress reports, to Deployment Director/CTO, providing insights of project milestones and activities.

Production Manager

Etisalat Telecommunication Company | 2012 – 2016



Achievements:

- ♦ Established robust monitoring mechanisms for rollout activities, ensuring compliance with quality standards and timely completion.
- ♦ Successfully managed the allocated budget for rollout operations, optimizing resource utilization and cost savings.
- ♦ Adding new innovative solutions to be implemented within the network led to penetrating new areas with high-value customers.

Responsibilities:

- ♦ Managed material management processes for new rollout sites, ensuring efficient inventory control and availability.
- ♦ Controlled the allocated budget for rollout operations, optimizing resource allocation and cost-effectiveness.
- ♦ Oversaw contractor management, handling invoices and ensuring timely collection while maintaining strong relationships with stakeholders.

Rollout Team Leader

Etisalat Telecommunication Company | 2009 – 2012



Achievements:

- ♦ Successfully acquired new sites that met planned criteria, expanding network coverage and market presence.
- ♦ Issued tracking reports for outcomes from vendors and the S/C team, providing transparency and accountability in the acquisition process

Responsibilities:

- ♦ Followed up on acquiring new sites that met planned criteria, ensuring strategic expansion and network optimization.
- ♦ Managed the technical acquisition workflow between rollout (ROT) and other stakeholders, facilitating seamless collaboration.
- ♦ Identified and implemented smart solutions during the acquisition phase, effectively resolving challenges and minimizing delays.

Site Construction Manager (Sudan/Senegal)

Alkan Networks | 2007 – 2009



Achievements:

- ♦ Developed a comprehensive project staffing plan, optimizing roles and responsibilities for efficient project execution.

Responsibilities:

- ♦ Developed a project staffing plan, addressing roles, responsibilities, and resource allocation for efficient project execution.
- ♦ Assisted contractors with equipment and problem-solving, ensuring smooth project implementation and timely issue resolution.

PROFESSIONAL EXPERIENCES



Senior Engineer

Samsung for Construction | 2004 – 2007

Achievements:

- ♦ Played a vital role in the successful completion of the new American University (AUC) project in Cairo, contributing to the prestigious educational institution's development.

Responsibilities:

- ♦ Led the foundation allocation of the campus new stadium, ensuring stability and structural integrity for sports activities.
- ♦ Executed all landscape survey works, including excavation and backfilling, to meet project requirements.

Survey Engineer

Nasr for Construction | 2002 – 2004

Responsibilities:

- ♦ Played a pivotal role in coordinating surveying works, contributing to the overall success of the project.
- ♦ Demonstrated expertise in surveying techniques, supporting the construction team and ensuring project milestones were met.

KEY SKILLS

- ♦ Project Management
- ♦ Budgeting
- ♦ Telecommunication
- ♦ Rollout Management
- ♦ Risk Management
- ♦ Process Improvement
- ♦ Strategic Planning
- ♦ Site Acquisition
- ♦ Network Rollout Operations
- ♦ Contracts Management
- ♦ Material Management
- ♦ GSM Development
- ♦ Microsoft Office Suite (Word, Excel, PowerPoint)
- ♦ Bids and Contracts Management

REFERENCES

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