

J.Ahmed Jalal

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Peak Performing Senior Supply Chain Manager

Fertilizer / Petrochemical / Oil & Gas Industry

14+ years of diverse industry & functional expertise in increasing operational efficiency/revenue & reducing costs

..... Specializing In

Materials Management ~ Procurement Operations ~ Inventory Planning ~ Supply Chain Management ~ Vendor Development ~ Warehousing & Distribution ~ Cross Functional Coordination ~ Business Process Improvement

Hard working & target oriented Senior Mechanical Engineer with achievement embellished record in procuring and handling industrial materials/spares from cataloguing to final dispatch. Highly tech-savvy with a unique blend of business, planning, engineering/technology, analytical, logical thinking & leadership skills. Deep knowledge of 'right' spares procurement & review of specifications. Deft in controlling & optimizing the cost of spares in inventory. A proven negotiator with the ability to secure products at the most competitive prices and on the best terms. Top performer with rich experience in streamlining operations while ensuring its practices complies with technical & quality specifications.

Judiciously implement the most effective cost rationalization measures to enhance operational efficiency & competitive advantage while deriving maximum economy. Adept at conceptualizing & re-modeling processes in compliance with the specified standards. Efficiently handled large projects. Peak sense of computerized functions including ERP, SAP-MM, ORACLE, MDRM & other domain related software, MS-Office and Windows. Protagonist, lead others by example. Focused with excellent initiative, organizing & liaising skills. Flexible with quick grasping abilities.

Areas of Proficiency

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|--------------------------|---------------------------|-----------------------------|-----------------------------|
| • Purchase Management | • Packaging Development | • Continuous Improvement | • Administration & Auditing |
| • Process Management | • Testing/Quality Control | • Project Management | • Man Management |
| • Inventory Optimization | • SHE Adherence | • Facility Management | • Time Management |
| • Stores Management | • Root-Cause Analysis | • Infrastructure Management | • Training/Motivation |

Performance Milestones

- Functioned as the key contributor in the successful launch and execution of a Real-time Material Management System (RTMMS). Reduced demurrage cost by 75%.
- Planning and design of warehouse racking system, lubricants, and gas storage area.
- Successfully reduced the inventory cost by \$20.6M by leading the capitalization project and suggesting potential capital items from the inventory to be capitalized.
- Coordinated with consultants for the Inventory Optimization Project (IOP) that led to the identification of 1,705 obsolete inventory items and reduction of cost by \$1.8M.
- Drove significant efforts in handling one full cycle Engineering Procurement Construction (EPC) project and capital spares procurement worth \$48M.
- Led the elimination of 48% duplicates worth \$1.68M from the inventory throughout seven Saudi Arabian Basic Industries Corporation (SABIC) associates.
- Initiated material coding and cataloguing through Master Data Record Manager (MDRM) software that was widely utilized throughout all SABIC affiliates.
- Pivotal in implementing 'Material Master' for SAP R3 Module, updated its MRP (ROP and the maximum stock level of the materials) and optimized the inventory.
- Offered effectual management and material support during ongoing turnaround activities for four planned turnarounds. Recognized for supporting the warehouse rearrangement and shifting of materials to the new warehouse.

Career Role Delineation

- Astutely developed vendors & negotiated with them to procure best quality products at most competitive prices. Effectively implemented cost rationalization measures to maintain overall competitiveness.
- Successfully implemented modern inventory management systems to maintain logical inventory levels to avoid buildup of dead / slow moving stock.
- Performed root cause analysis to prevent reoccurrences & defective issues. Designed & developed plan to improve service levels, lead alternate vendor development & project harvest and deliver savings objectives.

Professional Experience

Independent Supply Chain Consultant, Proctiva Technologies., India **Oct 2016 - till date**
(Proctiva is a premier business consulting firm helping companies drive predictable revenue and profitability growth by optimizing their Supply Chain)

- Implemented cost rationalization measures by reviewing MRO spares and finalized commodity plan for procurement of materials through OEM/local purchase.
- Expertly determined the maintenance parameters for min-max reduction for optimizing the inventory.
- Meticulously handled quality control for codification and enhancing specifications of spares wherever required for standardizing the procurement.

Senior Manager Inventory, Punj Lloyd Oil & Gas., Malaysia **Jan 2016 - Aug 2016**
Client: Petroleum Nasional Berhad (PETRONAS)., Malaysia

- Provided hands-on oversight to overall Inventory Department of the project and spearheaded a team of eight personnel and nine store assistants.
- Assumed full accountability in evaluating, administering, and planning inventory management activities.
- Closely observed inventory level; updated daily material receipt (DMR) in Oracle; and create reports.
- Efficiently handled the preparation of the warehouse for the project and management of day-to-day operations.

Leave of Absence **Jul 2013 - Dec 2015**
Full-time caretaker of the business handled by my parent during his surgery and rehabilitation.

Materials Engineer, Abdullah A. Al-Barrak & Sons Co (ABIS)., Saudi Arabia **Jun 2008 to Jun 2013**
Client: Saudi Arabian Fertilizer Company (SAFCO)., Saudi Arabia
(SAFCO is the first & leading fertilizer company in Saudi Arabia and one of the largest producer of Urea & Ammonia in the world with a production capacity of 2.6 MT of Urea and 2.1 MT of Ammonia per annum)

- Worked with the superintendent of SAFCO and managed overall procurement of spares, which involved the material master creation, technical evaluation, approval, inspection, and goods receipt (GR) to the warehouse.
- Expertly determined item values in accordance with German Institute for Standardization (DIN), American Society for Testing and Materials (ASTM), and American Society for Mechanical Engineers (ASME) standards; and utilized spare parts interchange record (SPIR) in identifying interchangeable spares.
- Exemplified keen attention to detail in assessing new critical spares for equipment without the bill of material (BOM) by reviewing drawings and specifications.
- Assist in managing and supervising central warehouse operations, including traffic management & distribution.

Mechanical Engineer, Hofincons International Pvt Ltd., India **May 2006 to Apr 2008**
Client: Saudi Arabian Fertilizer Company (SAFCO)., Saudi Arabia

- Judiciously handled Onsite Project i.e. 2 Years operational spares cataloguing, ordering, inspection & handover to the warehouse for SAFCO-IV plant.
- Actively involved in implementing Material Master for SAP R3 Module & updating its MRP (ROP and the Max stock Level of the materials) and Optimizing the Inventory.
- Meticulously handled Quality Control for the Catalogue & Codification and identification of duplicates within all the plants.

Earlier Career

Senior Mechanical Engineer, ASM Engineers., India	Nov 2003 - May 2006
Marine Service Engineer, Bright Sun Marine Pte Ltd., Singapore	Nov 2002 - Jun 2003
Engineer-Afloat Repairs, Madras Ship Repairers (P) Ltd., India	Oct 2001 - May 2002
Supervisor, Scientific Heat-Treat., India	Apr 2000 - Mar 2001

Supplementary Information

- **IT Proficiency:** SAP-MM/PM, ORACLE, MDRM (Java based), RAMIS (Oracle based), E-SPIR, AutoCAD, Pro/ENGINEER, MS-Office, Windows 95/98/2000/NT/XP.
 - **Education:** B.E. (Mechanical Engineering), University of Madras, Chennai.
 - **Training:** Stores, Inventory, Materials Management & Project Management Certification (PMP).
 - **Certification:** Certified Supply Chain Professional (CSCP).
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