Mr. Mohammed Saif Rawaa Date of Birth:01/01/1990

Gender: Male

Marital status: Single Nationality: Yemeni mobile: 00249902206767

email address: M.S.Rawaa123@Gmail.com

Profession: petrochemical engineer Current address: Khartoum,Sudan.



Education Qualifications

2016-2018 TILAK MAHARASHTRA VIDYPEETH (A+)

MBA-MARKETING

2012-2016 B.Tech. in petrochemical Engineering

Maharashtra Institute of Technology

(MIT).

(1st class)

Summer Internship

INDIAN OIL CORPORATION LIMITED.

Project Name:- HDPE PLANT

Duration: 2th JUN to 30th JUN 2015

Worked as a PETROCHEMICAL Engineer at IOCL. (District –PANIPAT)

Scientific Studies

- Case Study on Designing of the distillation column.
- Studying the process of the HDPE plant and calculating the fouling factor and
- The sludge treatment.

Participated in

- o Gas chromatography.
- o Modeling & simulation of complex systems.
- o Training course on Health, Safety & Environment.

WORK EXPERIENCE

1. SUCCEED SERVICES & INVESTMENT CO. LTD.

SALES TEAM LEADER

Target - SEPTEMBER 2018-MAY 2019

- Managed and supervised five personnel in a high-stress environment. In charge of setting, planning, and delegating tasks, sales plan and work schedules.
- Increased profits through effective sales training and troubleshooting profit loss areas
- Analyzed sales management information in order to comment on and improve performance.
- Developing existing team members to improve their performance to deliver front line customer service.

2. INDIAN OIL CORPORTION LIMITED(IOCL): (Internship)

Petrochemical Engineer with the following responsibilities:

Plant SECTION:

- Assign and list down the different types of chemicals being used in the plant.
- Mention the temperatures and pressures even the flow rate.
- Clear ideas about the heat exchangers and valves being used.
- Write down the catalysts being used.

.PLANNING:

- The LMTD calculation.
- The fouling factor calculation.
- The sludge treatment.
- Types of heat exchangers and valves.
- 1. SYNTHESIS OF BIO-ETHANOL FROM NON-EDIBLE DEOILED JATROPHA CAKE. (GRADUATING PROJECT).

TRAINING COURSES

- 1. Market competition and product marketing.
- 2. The Art of Public Speaking.
- 3. Leadership.
- 4. Salesperson.
- 5. Health, Safety and Environment (HSE).
- 6. HTRI Software Training.
- 7. Workshop on Gas Chromatography.
- 8. Workshop on Modeling and Simulation of Complex Systems
- 9. McCabe-Thiele method studying.

Technology skills.

- Microsoft office applications (Word "English/Arabic typing", Excel and Power Point).
- Engineering drawing program Auto-CAD.

Curriculum Vitae

Personal skills.

- Ability to prepare and present term papers and lectures (scientific, social, popular.
- Good ability to convince different target groups.
- Coordinate and determine all the needs of the workshops, seminars and various training courses.
- Communication with official and local communities.
- Good field experience in the oil refinery.

Languages.

- Arabic (mother tongue)
- English (Excellent)

MD. Saif