



Mohamed Abdel Aal Mohamed

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Expert

Corporate Sales

Profile

Highly skillful on building and maintaining a relationships with customers plus wide experience in sales , customer services and negotiation skills .

Career History

Corporate Sales Key Account Manager 18.Aug.2019 to 31.May.2021 19. June.2011 to 1.Jul.2016	CANAR Telecom Head of Government Sector General Business Sector
Technical support 01. Jun.2010 to 19-June-2011	Africa City of Technology (National service)
Customer Service Executive 22.Feb.2010 to 01.Jul.2010	ZAIN Telecom Sudan
Telemarketing. 4 Month - 2008	CANAR Telecommunication ETISALAT subsidiary in SUDAN

Education & Training

- **MBA in International Business From (AMITY University) India - (2010-2012)**
- **Diploma in Electronic Accounting from Sudatel academy (Sudacad) - Sudan , Khartoum (2009) .**
- **B.Sc in Information Technology from al Ribat National University - Sudan , Khartoum (2004-2008) .**
- **Negotiation Skills Development Course - (ICQ) Khartoum - Sudan - 2013**

General Skills :

Advance Personal Productivity , Communication skills , Meeting Sales Goals, Negotiation skills , Selling to Customer Needs , Sales Planning, Building Relationships, Coaching, Managing Processes, Market Knowledge .

Last Position :

**Corporate Sales
Key Account Manager**

مسؤول حسابات كبار العملاء

Personal Information

Nationality: Sudanese

Marital Status: Married

Date of Birth: 10/10/1984

Drive License: Sudanese license .

Current location : KRT / Sudan